

January 24, 2020

Mr. Rich Riveros, Keller Williams Realty 1625 N. Commerce Pkwy, Suite 105 Weston, FL 33326

Dear Rich,

For years we received your marketing letter and postcards letting us know your were our *neighbor* realtor whom could represent us should we ever need to sell our lovely home. When time came for us to move out of state and having interviewed several agents there was little doubt in our minds you were ethical, honest and plenty professional that we could easily entrust you with our property.

We're so glad we did. You showed us how knowledgeable you are in all aspects of real estate, including the 'international' buyers market. You assured us our house would sell and not worry much. We got to know you as a very kind, honest and truly a very effective Realtor.

As soon as the house went on the market, you went into proactive action right away. It was amazing to see how effectively you handled buyers and their agent which we believe was instrumental in getting us a best offer. Constantly updating and giving us advise each step of the way was a relief. You definitely knew exactly what to do and your professionalism made it a smooth transaction until the very end!

We thank you so much for all your help and for being the unique professional you are... feel free to show this letter to your sellers. We truly wish you the very best!

Sincerely,

Ruben R. & Milagros Formoso Cleveland Clinic Hospital Houston, Tx 77008