



Carlos Cervantes
Vice President / Branch Manager

SunTrust Bank
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November 3, 2016

Rich Riveros
Keller Williams Realty
1625 N. Commerce Pkwy, Suite 105
Weston FL 33326

Re.: Sale of our home at 4125 East Gardenia Ave, Weston

Dear Rich,

It is with great pleasure that I write to you to thank you for your wonderful services with selling our home in Weston.

We have known you for over 10 years and knew that someday, when the time came, you would be on top of our list to handle such an important process. We are glad we did.

Since our initial meeting, you were very professional and attentive to details. You provided a thorough analysis of the market, and gave us invaluable information that helped us make the best decisions. It is clear you have ample knowledge in this competitive industry. You were always readily available to meet with prospective buyers and their agents, and kept us informed at all times about the process.

We have dealt with real estate professionals in the past, but never did we have someone become our trusted advisor like you. You sold our home fast, at the best price and with a very smooth process. My wife and I will always be grateful to you for your service.

Rest assured we will provide your name to friends and colleagues for any future need.

Please send our regards to your lovely family.

Sincerely,

A handwritten signature in black ink, appearing to read "Carlos", with a stylized flourish at the end.

Carlos Cervantes
Vice President
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